



A Berkshire Hathaway Affiliate

FOR IMMEDIATE RELEASE

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Chris Wood Awarded GRI Designation by Alabama Association of REALTORS®

Birmingham (September 30, 2014) – Chris Wood, a Birmingham REALTOR® and Broker, recently completed the final course of the Alabama REALTOR® Institute.

By successfully completing all REALTOR® Institute courses, a student is awarded the national recognized Graduate, REALTOR® Institute (GRI) designation. With 60 hours of real estate instruction including such topics as Working with Buyers, Working with Sellers, Professionalism, Accountability, Professional Development Real Estate Contracts and Real Estate Technology, the designation is awarded exclusively to REALTORS®. Less than 15% of all members of the REALTOR® organization attain this designation.

Wood is managing broker at RealtySouth's Trussville branch. He is actively involved in the Birmingham Association of REALTORS® (BAR), serving on the Professional Development and MLS committees as well as the Central Alabama Global Alliance. Wood will be a BAR director starting in 2015 and is also a licensed real estate instructor in the state of Alabama. Wood holds the ABR, CRS, MRP, SRES and SRS designations.

The Alabama GRI program is offered throughout the state by the Alabama Association of REALTORS® and is approved and certified by the National Association of REALTORS®, the nation's largest trade association, with a membership of some 800,000. For more information on the Alabama Graduate REALTOR® Institute, visit www.AlabamaREALTORS.com/GRI.

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RealtySouth is a full-service brokerage firm of HomeServices of America, Inc., and a Berkshire Hathaway affiliate, headquartered in Birmingham, Alabama.

About HomeServices of America

HomeServices of America, Inc., based in Minneapolis, Minn., is the second-largest, full-service residential real estate brokerage firm and one of the largest brokerage-owned settlement services provider in the U.S and is the majority owner of the Berkshire Hathaway HomeServices franchise brand and the Prudential Real Estate and Real Living Real Estate franchise networks. Owned by MidAmerican Energy Holdings Company, a consolidated subsidiary of Berkshire Hathaway Inc., HomeServices' operating companies offer integrated real estate services, including brokerage services, mortgage

originations, title and closing services, property and casualty insurance, home warranties, and other homeownership services. HomeServices Relocation, LLC is the full-service relocation arm of HomeServices of America, which provides every aspect of domestic and international relocation to corporations around the world. HomeServices operates under the following residential real estate brands: Carol Jones Realtors®; CBSHOME Real Estate; Champion Realty Inc.; Edina Realty; EWM Realtors®; Guarantee Real Estate; Harry Norman, Realtors®; HOME Real Estate; Huff Realty; Iowa Realty; Koenig & Strey Real Living; Long Companies; Prudential California Realty; Prudential Carolinas Realty; Prudential Connecticut Realty, Prudential First Realty; Prudential Fox & Roach, Realtors®; Prudential Georgia Realty; Prudential KC Realty, Prudential Northwest Realty Associates; Prudential Northwest Properties; Prudential Rhode Island Realty; Prudential York Simpson Underwood Realty; Prudential Yost & Little; RealtySouth; Rector-Hayden Realtors®; Reece & Nichols; Roberts Brothers Inc.; Semonin Realtors®; and Woods Bros. Realty.

Information about HomeServices is available at www.homeservices.com.