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Chris Wood Earns Prestigious Certified International Property Specialist Designation

Birmingham, AL (January 23, 2015) – In December of 2014, RealtySouth REALTOR® and broker Chris Wood, along with seven other Birmingham REALTORS®, earned the designation of Certified International Property Specialist (CIPS).

Last month, the Birmingham Association of REALTORS® (BAR) hosted the National Association of REALTORS® CIPS Institute, featuring four days of international business and real estate courses where REALTORS® could earn the prestigious designation.

Once earning this designation, REALTORS® have access to the wide-reaching CIPS network to connect with more than 2,000 other REALTORS® working in international real estate. These resources enable local REALTORS to work with buyers and sellers across the world.

Former National Association of REALTORS® President, Ron Phipps, was the instructor for the CIPS Institute in Birmingham. He has been a REALTOR® for 36 years and is now principal broker of Phipps Realty, Inc. in East Greenwich, RI.

“The CIPS Institute is a dynamic way for REALTORS® to learn the skills and tools to be competent and effective in engaging global business,” Phipps said. “It was a privilege to lead the CIPS Institute in Birmingham in December. Our students were an amazing group of dedicated, caring and talented professionals. They will represent the CIPS designation of excellence well.”

Wood is managing broker at RealtySouth’s Trussville branch. He is actively involved in the Birmingham Association of REALTORS® (BAR), serving on the Professional Development and MLS committees as well as the Central Alabama Global Alliance. Wood is a BAR director and is also a licensed real estate instructor in the state of Alabama. Wood holds the ABR, CRS, GRI, MRP, SRES and SRS designations.

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