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## **RealtySouth's Martha Jean Shaw is recognized at the 44<sup>th</sup> Annual Commercial Real Estate Awards**

Birmingham, Ala. – On February 23, 2017, Martha Jean Shaw, RealtySouth's Commercial Sales and Leasing Agent, received the 35 Years Club Member Award at the Birmingham Commercial Realtors Council's 44<sup>th</sup> Annual Commercial Real Estate Awards. She is one of two people to have ever received this award.

Shaw has 37 years of experience in the commercial real estate business, coupled with 9 years of multi-banking operations, management experience and branch business development. She was the fifth woman in a management training program in the banking industry, and was the first female commercial real estate agent in the Birmingham area.

Shaw's results are displayed through proven success in sales/leasing/development and decision-making skills that can make an immediate contribution to operations and business development. She has in-depth knowledge of leasing and sales transactions representing sellers, purchasers, landlords, tenants and investors, as well as owner occupants and owner occupant purchasers. With her vast knowledge of all types of commercial properties and her extensive

experience in property management, Shaw's results are focused on income-producing office buildings, apartment buildings, retail centers, warehouses, industrial properties and vacant land.

"We are extremely fortunate to have Martha Jean's expertise and wealth of knowledge at RealtySouth. Martha Jean has not only a proven track record of success in relation to commercial real estate but also in exceeding the expectations of her clients. She is a tremendous asset to our team," said RealtySouth CEO Richard Grimes.

Shaw is recognized as a Top Commercial Producer, and is a Member of National, State and Local Boards of Realtors, Life Member of Birmingham Chamber of Commerce, and has been a Nominee for Business and Professional Woman of the Year.